

TIMESHARE PLAYBOOK

Finding & Holding Your Rental Inventory

A step-by-step walkthrough: from searching your points reservation to checking real market rental prices before you commit.

15:00

HOLD WINDOW

Two Tabs, Two Jobs

This walkthrough runs in two parts, back to back in your browser.

PART 1

Find Your Inventory

On the Marriott site: search your resort, narrow to a strong check-in date, and place a temporary hold — before you spend a single point.

Steps 1-6

PART 2

Research the Market

On RedWeek: look up what owners are actually charging for the same resort, dates, and unit — so you know your number before you list.

Steps 7-12

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STEP 1 OF 12

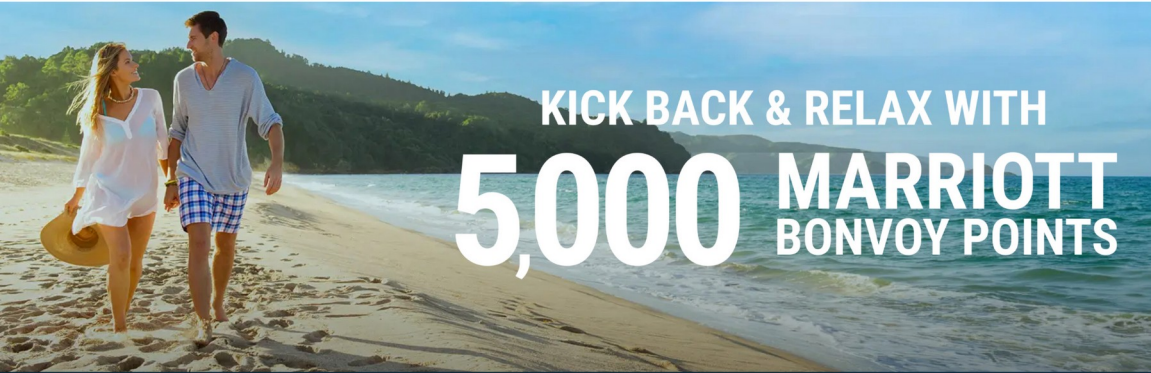
Open Two Tabs

Log in to both accounts side by side — you'll move back and forth between them through this entire process.

MARRIOTT VACATION CLUB

MARRIOTT VACATION CLUB

USE WEEK(S) USE POINTS DESTINATIONS RESOURCES ACCOUNT VACATION LIFE



KICK BACK & RELAX WITH
5,000 MARRIOTT BONVOY POINTS

Book. Stay. Earn.

Get 5,000 Marriott Bonvoy® points for stays of 3+ nights using Club Points at participating resorts. To claim your bonus, book from June 9 to August 29, 2026, and arrive between July 1 and August 31, 2026.

Subject to availability. [Details of Participation](#)

Florida

REDWEEK

RED WEEK

SEARCH SIGN IN REGISTER FOR FREE!

Book a Trip Post Your Timeshare How It Works Forums

Hi!
Sign in or register

Email or Username

Continue

or

Continue with Facebook

Continue with Google

By continuing, you agree to our [Terms of Service](#) and [Privacy Policy](#).

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STEP 2 OF 12

Open “Book Using Club Points”

On the Marriott site, open the “Use Points” menu in the top navigation and select “Book Using Club Points.”



USE WEEK(S) ▼

USE POINTS ▼

DESTINATIONS ▼

RESOURCES ▼

ACCOUNT ▼

VACATION LIFE

Book	Manage	Plan	Exchange Options
Book Using Club Points	Points Reservations	Points Charts	Interval International
Bank Club Points	Points Transaction History	When Can I Reserve?	IntervalWorld.com ↗
Trade for Marriott Bonvoy Points	Club Points Balance	Points Calculators	Cruises, Hotels, and More
Elect Week(s)	Travel Insurance	Owner Benefit Levels	Exclusive Owner Events

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WHY IT MATTERS

This is the same menu you'd use to book your own stay — you're just using it to check what's bookable, not to travel yourself.

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STEP 3 OF 12

Search Your Resort

Search your property (here, Ko Olina), for 2 guests, 7 nights, roughly 12-13 months out. Hit Search.

MARRIOTT
VACATION CLUB®

USE WEEK(S) ▼ USE POINTS ▼ DESTINATIONS ▼ RESOURCES ▼ ACCOUNT ▼ VACATION LIFE

Points Calculator

Book with Points

Fields marked with an asterisk (*) are required.

Search

Select Activity (optional) ▼

(1 of 15) *

Oahu

✕ Marriott's Ko Olina Beach Club

North America - United States

☐ Hawai'i

☐ Marriott Vacation Club®, Waikīkī, Honolulu, O'ahu

☒ Marriott's Ko Olina Beach Club, Kapolei, O'ahu

Flexible Search On ?

September 2027 ▼

Accessibility ▼ ?

☐ Hearing Accessible

7 nights ▼

2 guests ▼ ?

Start Over

Search ▶

[Open Advanced Search](#)

f

X

▶

p

o

in

This is neither an offer to sell nor a solicitation to buy to residents in jurisdictions in which registration requirements have not been fulfilled, and your eligibility to purchase will depend upon the jurisdiction of residency of the purchaser.

WHY IT MATTERS

Searching this far out gives you access to the widest inventory before other owners lock in the best dates.

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From the results, click “Check Availability” on your resort to open the calendar.

WHY IT MATTERS

You're confirming the resort actually has open inventory in your window before you go any further.

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STEP 5 OF 12

Narrow to a 2-Bedroom, Weekend Check-In

Filter to 2-bedroom units only, and choose a Friday, Saturday, or Sunday check-in — the dates renters want most.

USE WEEK(S) ▼ USE POINTS ▼ DESTINATIONS ▼ RESOURCES ▼ ACCOUNT ▼ VACATION LIFE ▼

Select Availability



Marriott's Ko Olina Beach Club

Kapolei, O'ahu, Hawai'i, United States

Arts & Culture

Beach

Golf

Spa

Arrival Information

Flexible On: Sep 2027

of Nights: 7 # of Guests: 2

Points starting at: ?

Studio

1 Bedroom

2 Bedroom: 4050

3 Bedroom

Back to search results

Select Your Desired Check-in Date

August 2027

Sun	Mon	Tue	Wed	Thu	Fri	Sat
1	2	3	4	5	6	7
8	9	10	11	12	13	14
15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30	31				

☐ Available for Check-in

☐ Unavailable for Check-in

☐ Outside Booking Window

Refresh Availability

Filter and Sort Your Result

Room Type

☐ Studio

☐ 1 Bedroom

☒ 2 Bedroom

☐ 3 Bedroom

View +

Activities +

Area +

Clear Filters

POINTS FOR THIS SEARCH ?

14 Aug 2027

Current Balance: 2025

Potential Balance: 12025

WHY IT MATTERS

Weekend check-ins rent faster and command a stronger price than mid-week arrivals.

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STEP 6 OF 12

Hold Your Reservation

Select the 2-bedroom unit and click “Hold & Browse.” Marriott holds it for 15 minutes — no points spent yet.

USE WEEK(S) ▼ USE POINTS ▼ DESTINATIONS ▼ RESOURCES ▼ ACCOUNT ▼ VACATION LIFE ▼

	☐ 2 Bedroom (One Entry Door)	Mountain View	4575
	☒ 2 Bedroom (One Entry Door)	Ocean View	5725
	☐ 2 Bedroom (Two Entry Doors)	Ocean View	5725

Hold & Browse ▶

Continue ▶

Reservations are Temporarily Held for up to 15 Minutes

Important! We are holding **each individual reservation** temporarily for up to 15 minutes while in the process of the transaction. You may continue searching for availability at a different location or villa type during this time. Once you have selected a reservation to continue your booking process, all other temporarily held reservations you have selected will be released. Reservation is not complete until you receive a confirmation number.

Please be aware that while a reservation is being temporarily held, any additional Points Premium that may be required by Members reserving 13 months prior to check-in, or Short Notice Reservation discounts are not reflected in the Total Points Required amount that is being displayed. Should a Member proceed to confirm a reservation, any additional Points required, or applicable discounts will be reflected during the confirmation process.



Marriott's Ko Olina Beach Club

Kapolei, O'ahu, Hawai'i, USA

[2 Bedroom Villa, 2 Bathrooms, Ocean View](#)

of Nights: 7 # of Guests: 2

Accessibility Preferences: None

Hearing Accessible: None

Total Points Required: 5725

Check-In: 14 Aug 2027

Check-Out: 21 Aug 2027

Release this Reservation

Select & Continue

THE 15-MINUTE HOLD PLAY

This hold is the whole point of this tutorial: it lets you check real demand before you commit your points to a reservation. Nothing is booked yet.

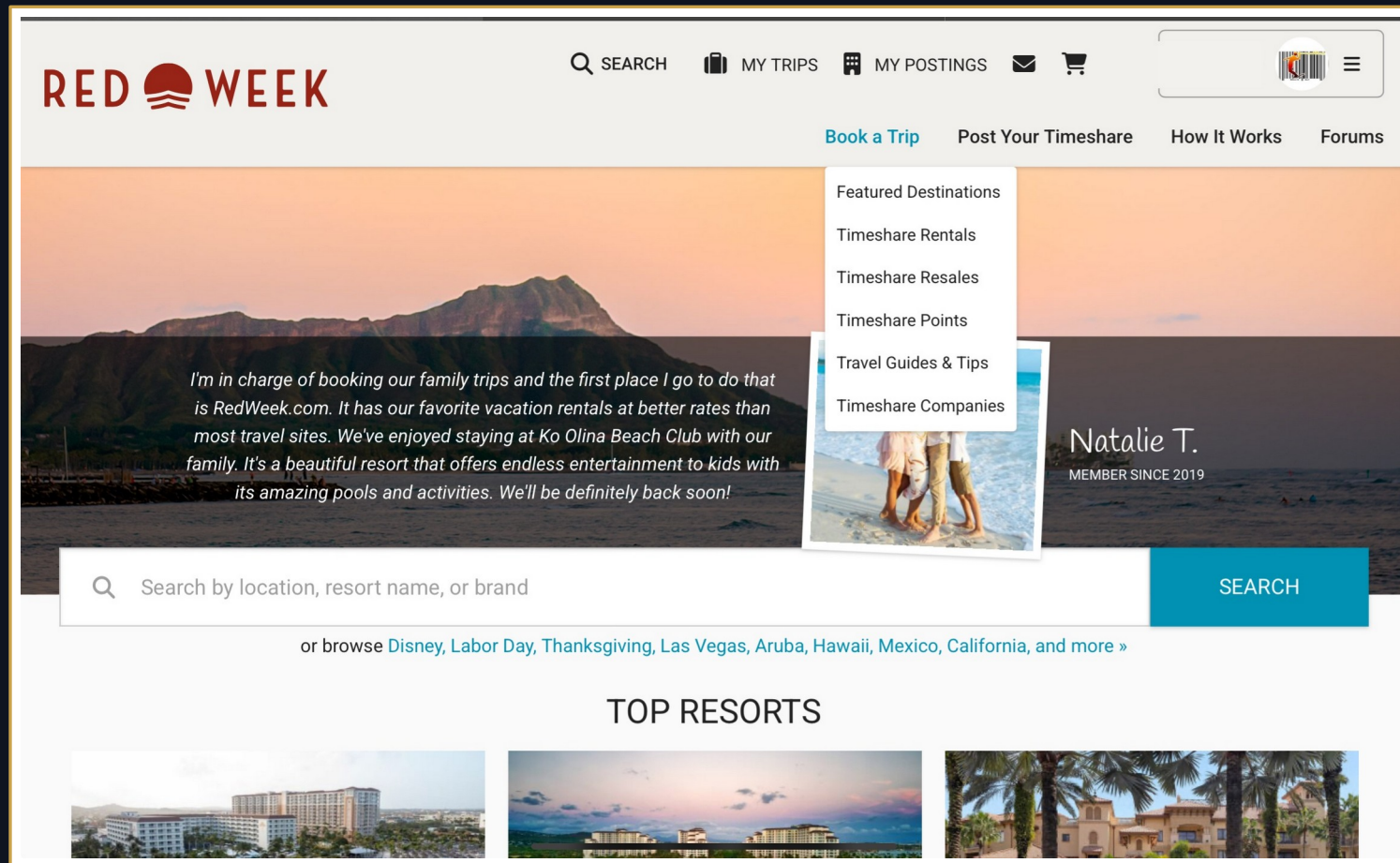
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STEP 7 OF 12

Go to Timeshare Rentals

Switch to your RedWeek tab. Open the “Book a Trip” menu and select “Timeshare Rentals.”



WHY IT MATTERS

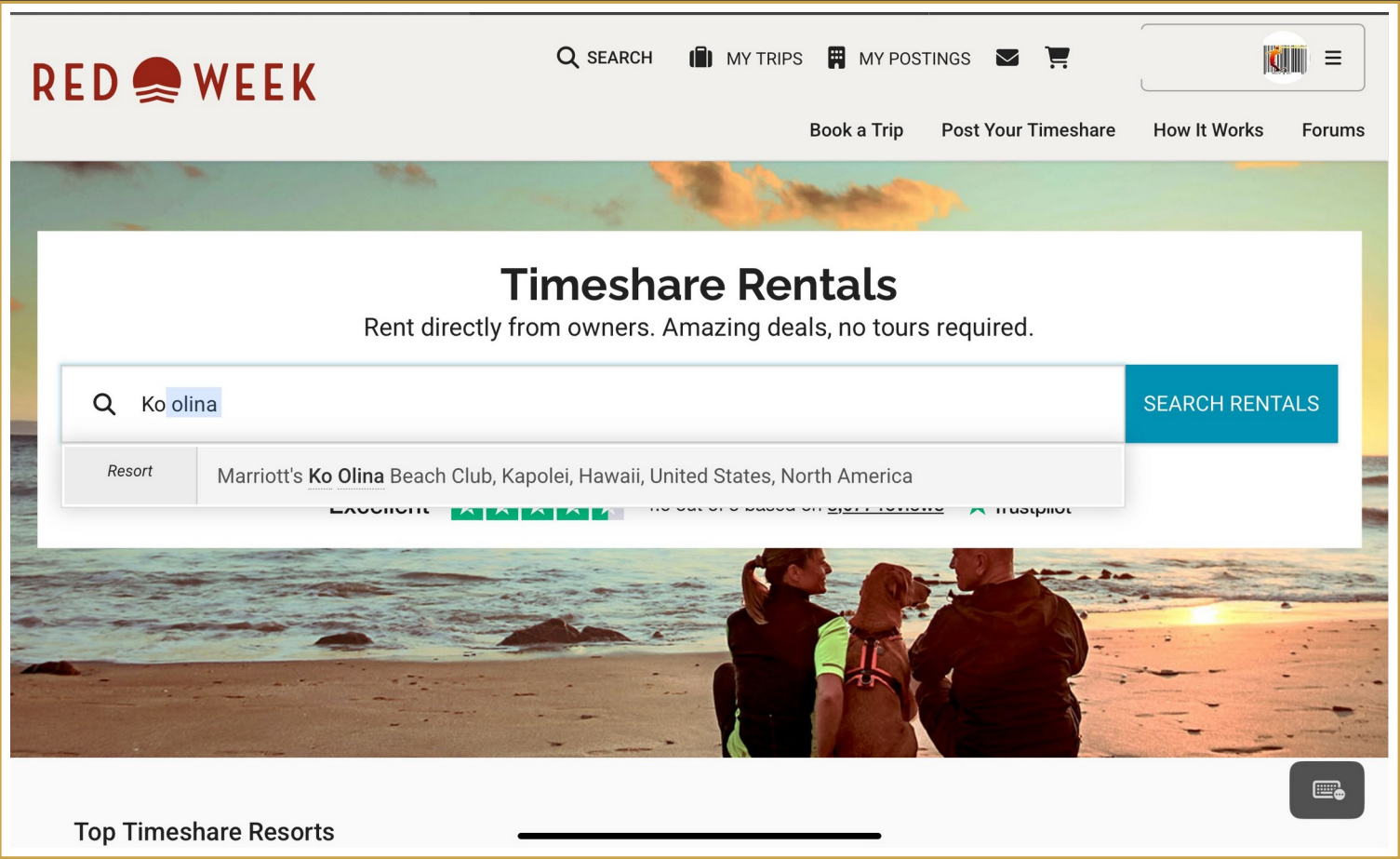
This is where you'll see what real renters are paying right now — not list prices, actual live listings.

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STEP 8 OF 12

Search Your Resort

Search for your property (e.g. “Ko Olina”) and select it from the dropdown.



WHY IT MATTERS

Same resort you just held on Marriott — you're about to compare it against the open market.

View Current Rentals

Click “View All Timeshare Rentals” to see what other owners are currently charging for this resort.

RED WEEK

SEARCH

MY TRIPS

MY POSTINGS

Book a Trip

Post Your Timeshare

How It Works

Forums

DESTINATIONS

UNITED STATES

HAWAII

KAPOLEI

MARRIOTT'S KO OLINA BEACH CLUB

MARRIOTT'S KO OLINA BEACH CLUB

★★★★★ Kapolei, Hawaii

VOTED TOP PICK 2026

Marriott Ko Olina Beach Club is located on the stunning western shore of Oahu, offering a tropical

Timeshare Rentals

\$249 - \$6,495 /night

VIEW ALL TIMESHARE RENTALS

Timeshare Resales

\$2,990 - \$45,000

VIEW ALL TIMESHARE RESALES

Own a timeshare at Marriott's Ko Olina Beach Club?

RENT MY UNIT

SELL MY UNIT

WHY IT MATTERS

The listed range gives you a first read on the market — you'll narrow it down to your exact dates next.

Match Your Dates and Unit Type

Use the filters to narrow results to your check-in dates, bedroom count, and view category.



Marriott's Ko Olina Beach Club

TIMESHARE RENTALS

« Back to Marriott's Ko Olina Beach Club

Own a timeshare here?

RENT MY TIMESHARE

Sep 2027

Any Bedrooms

Guests

Filters

Sort by: Featured

JANUARY

FEBRUARY

MARCH

APRIL

MAY

JUNE

JULY

AUGUST

SEPTEMBER

OCTOBER

NOVEMBER

DECEMBER

2026

2027

2028

APPLY

CLEAR

I have exact dates »

Sep 4–11, 2027 7 Nights

Verified & Protected

New!

Studio Guest Room, Ocean view

Sleeps: 2

\$395/night

\$3,039 total

VIEW ⚡ BOOK

Sep 5–12, 2027 7 Nights

Verified & Protected

New!

1 Bedroom Villa, Ocean view

Sleeps: 4

\$525/night

\$4,031 total

VIEW ⚡ BOOK

3 Bedroom Villa (Kings in each), Ocean view

\$989/night

\$7,571 total

VIEW ⚡ BOOK

2 Bedroom Villa, Ocean view

\$375/night

\$2,886 total

VIEW ⚡ BOOK

WHY IT MATTERS

This is the actual pool of listings you'll be competing with — not the resort's full price range.

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STEP 11 OF 12

Compare Prices

Look at several listings closest to your dates, sorted high to low, for your same unit type. This range is your current market value.

1:45 PM Thu Aug 20

redweek.com

90%

Aug 14–21, 2027 7 Nights Verified & Protected	New!	2 Bedroom Villa (Kings in each), Ocean view Sleeps: 8	\$929/night \$7,113 total	VIEW ⚡ BOOK
Aug 14–21, 2027 7 Nights Verified & Protected	New!	2 Bedroom Villa (Kings in each), Ocean view Sleeps: 8	\$1,049/night \$8,029 total	VIEW ⚡ BOOK
Aug 14–21, 2027 7 Nights Verified & Protected	New!	2 Bedroom Villa (Kings in each), Ocean view Sleeps: 8	\$1,149/night \$8,792 total	VIEW ⚡ BOOK
Aug 14–21, 2027 7 Nights Verified & Protected	New!	3 Bedroom Villa, Ocean view Sleeps: 10	\$1,300/night \$9,944 total	VIEW ⚡ BOOK

WHY IT MATTERS

Don't anchor to the highest listing — look at the cluster of prices to find where real bookings are likely to land.

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STEP 12 OF 12

Make the Call

Compare the lowest realistic price in your market range against your maintenance fees.

IF YOUR LOWEST MARKET COMP COVERS...

Maintenance Fees + Margin

...you have a winner. List it.

Note your number — you'll use it to set your listing price in the next tutorial.



UP NEXT

Securing & Listing Your Reservation

Next up: how to turn a held reservation into a live listing — built to convert without you fielding constant messages.

THE FULL SYSTEM

The Redweek Rental Playbook — \$27

Exact pricing math, the full listing walkthrough, and the deadline checklist — timeshareplaybook.gumroad.com

